**ELIAS VARINOS**

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# EDUCATION

## Tufts University, Medford, MA *— BA in Economics, Minor in Entrepreneurial Leadership expected May 2020*

## September 2016 - Present

Cumulative GPA: 3.2/4.0, Dean’s List Fall 2016, Fall 2018

Completed relevant coursework:

* Principles of Economics
* Microeconomic Theory
* Macroeconomic Theory
* Financial Accounting
* Environmental Economics
* Health Economics
* Economic Statistics
* Econometrics

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# EXPERIENCE

# **Mayflower Advisors, LLC, Boston, MA** *— Intern*

June 2019 - August 2019

* Performed organizational tasks crucial to the company, such as data entry, file downloading, and fact checking
* Attended numerous sales meetings, gaining valuable insight into the field of financial advising
* Became familiarized with SmartStation software, using it on a daily basis to complete work

## Capri Seaside Italian Grille and Bar, Salisbury, MA *— Busser*

## June 2017 - August 2017

## Reliable member of service team

## Used time management skills to ensure the efficient turnover of restaurant tables

* Assisted wait staff and dealt with customers to assure a pleasant dining experience

## Elite Sports and Fitness, Middleton, MA *— Fitness Instructor Assistant*

June 2018 - July 2018

* Assisted head trainer to get drills and weights set up in a timely, efficient manner

## Legends Baseball, Middleton, MA *— Camp Instructor*

2010-2014

* Volunteered to work camps during February vacation, April vacation, and summer vacation
* Worked alongside coaches to help youth players learn and develop baseball skills

ATHLETICS

**Varsity Baseball, Tufts University** *— Infielder, Pitcher*September 2016 - Present

* Varsity team member, dedicating 15-20 hours/week during offseason, and 30-35 hours/week during season to team activities such as practices, lifts, conditioning, meetings, film sessions
* Participate in a mentor program with first-year players to help acclimate them to college life
* Cultivate competitive nature and drive to succeed in a team environment

**Futures Collegiate Baseball League-North Shore Navigators, Lynn, MA** *— Third Baseman*

May 2018 - August 2018

* Competed against premier college baseball talent in New England for 55 games over a two month season

SKILLS/INTERESTS

* Proficient in Microsoft Excel, PowerPoint, and Word
* HubSpot Inbound Marketing Certified
* Proficient in Spanish
* Interests include team sports, music, entrepreneurship, exercising